



### LANDMARK YEAR!

Welcome to the spring edition of Elements, the last one of our current membership year. We would like to thank everyone who has contributed and supported us through 2011-12.



2011-12 was clearly a landmark year for Chemicals Northwest as well as being a challenging year for the global economy and the industry we support. As you are aware, 2011-12 was our first year without public funding where we have been dependant on member subscriptions and other income to support the organisation.

I am very pleased to say that we continued to deliver on the aspects that you identified as important and of value, namely; knowledge sharing, collaboration and networking events coupled to raising awareness and sector information share, via our website, directory and newsletters. Additionally, we can report that overall, membership numbers have increased and the success of our recent CNW Awards and dinner give us an indication that we have a part to play in the region and the sector as a whole.

We will continue to deliver on these themes in the coming membership year as well as looking for new opportunities around additional 'common interest' or 'user' groups and workshops linked to; key issues, training and professional development.

Whilst we have had to take a serious look at our cost to serve the sector, we are also very conscious of the financial stresses on businesses. With this in mind we have tried to offer a realistic pricing structure, for the coming year, introducing some additional categories to match the member profiles.

Once again we thank for your continued support of Chemicals Northwest.

Duncan.

**Chemicals** 

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# DO YOU WANT YOUR VOICE TO BE HEARD?

We are asking any of our member companies who want a short 5 minute speaking slot at one of our breakfast events to contact Alex Heys <u>alex.heys@chemicalsnorthwest.org.</u> uk. Have you won an award you are proud of? Invented an interesting product? Won any funding? Etc. If so please contact us. We are attracting a wide variety of not only our existing member companies to the breakfast events but also companies who are new to us. So please come along and showcase your company - No sales pitches please. As we keep saying – you never know who you will meet and who you will do business with next!



#### MEMBER'S SPOTLIGHT

### BUSINESS TEAM ON YOUR DOORSTEP

Department for Business Innovation & Skills

BIS North West, part of a network of local offices set up by the Department for Business, Innovation and Skills, supports the Government's growth agenda in Greater Manchester, Merseyside, Lancashire, Cumbria and Cheshire.

Getting recognition at national and international level for the strength and depth of the North West manufacturing base is a key part of our job. In particular, we want to emphasise the importance of the chemicals, aerospace, automotive and low carbon sectors to the UK economy.

BIS Director David Higham said: "Science and innovation has long been at the heart of the North West economy and we have some of the biggest names in the chemical industry here on our doorstep".

"We're a small team in BIS North West but a big part of our job is to make sure that the skills and expertise we have here - in large companies like; Ineos, Unilever and Astra Zeneca and the many other businesses that make up the largest manufacturing sector in the UK, – is understood further afield." As part of this work, in January we hosted a meeting of key players from the manufacturing sector at our offices in Manchester. This brought together senior figures from Local Enterprise Partnerships, industry and public sector organisations, UKTI and the Manufacturing Advisory Service. The outcome of this resulted in agreement on overall support for an on-going forum to build on opportunities for inter-LEP collaboration; and to work together to raise the national profile of the North-West's manufacturing sector, and for collaboration on bids to secure further resources of funds and expertise.

BIS North West also hosts visits by BIS and other Government Ministers to the North West and we're always interested to hear from successful companies who have a story to tell and who are willing to use their success to promote the manufacturing sector to the government and beyond.

To get in touch with us contact Sami Falou in the first instance tel 0161 261 0276, email <u>sami.falou@bis.gsi.gov.uk</u> or visit <u>http://www.bis.gov.uk/</u>.

#### **GROUPAGE EXPRESS**

Groupage Express was founded by Adrian Keeling to offer industry sectors in the North West a premium one stop shop for exporting goods to Europe, at a fair price! The initial focus was on Italy as its primary destination and this is still their area of expertise.

With the North West being the largest region in the UK for the chemicals industry, Groupage Express is well positioned and has based its transport and freight forwarding to support and meet all customer challenges. Groupage Express has the advantage over 90% of its competitors because it uses its own fleet of vehicles and doesn't subcontract to third party hauliers.

All transactions and goods are insured, giving the customer security and compliance under a variation of regulations. Additionally GE can give customers up to date information regarding delivery and estimated time of arrival via satellite tracking systems. When you are dealing with corporate companies they want a premium service from collection to delivery and GE supply that.

Transport in the last 10 years has changed dramatically, with changes to, and additional new laws and legislation being introduced throughout Europe, every year. With this in mind, GE try to be as involved and proactive as possible with the industry sector.



Groupage - Express.com

Adrian serves on the North West Regional Council for the International Road Haulage Association as a committee member. GE is also a member of the British International Freight Association. The main reason for joining Chemicals Northwest was to understand what customers wanted and implement ideas that may be of benefit to them and to Groupage Express in fulfilling its promise of '100% satisfaction guaranteed or your freight is shipped Free', something that no other companies offer.



Simply Google "freight to Italy" and click on www.Groupage-express.co.uk

#### MEMBER'S SPOTLIGHT

#### EARTH&MARINE **ENVIRONMENTAL** CONSULTANTS



www.eame.co.uk

Earth & Marine Environmental Consultants (EAME) is a multi-disciplinary environmental consulting practice that specialises in providing technical expertise and innovative solutions to complex and challenging environmental problems. The firm is based in the northwest and operates across a wide range of technical disciplines and industrial sectors.

EAME staff work closely with our industrial clients to help them maintain regulatory compliance, reduce the potential for pollution, minimise waste, improve resource efficiency and manage risk. We are experienced in assisting clients with permitting and regulatory approvals and well versed with difficult or time constrained regulatory negotiations and permitting scenarios.

We can assist clients with business development and expansion, whether developing, acquiring or divesting facilities and sites, and the many issues and potential liabilities this can raise. Conversely, in the current difficult economic climate we have increasingly been involved with the closure of industrial sites, providing advice on-site decommissioning, plant decontamination, permit surrender and site remediation.

EAME can provide a wide range of technical consulting services including permit applications, the assessment of best available techniques (BAT), environmental monitoring, pollution incident and spill response management and waste management advice.

#### **Industrial Site Services**

**Environmental Due Diligence** 

- Due diligence for merger, acquisitions, MBO & divestment
- Insurance-based Environmental Risk Appraisals **Environmental Planning** 
  - Site selection appraisals
  - Environmental Impact Assessments

#### Site Development

- Site investigation; risk assessment; remediation design & supervision
- Construction environmental management
- Site waste management plans

**Emissions Monitoring and Assessment** 

- Compliance monitoring
- Solvent Management Plans

Regulatory Approvals and Compliance

- Environmental Permit applications
- EHS compliance audits
- BAT appraisals
- Regulatory negotiation & compliance auditing Resource Efficiency
  - Water footprinting & energy efficiency audits
  - Raw material selection & management
  - Environmental cost benefit analysis

#### Waste Management

- Hazardous waste management
- Waste management advice

#### **REDX PHARMA**

Redx Pharma specialises in early stage drug development by adapting existing compounds to create promising new medicines across a broad range of therapeutic areas. The company develops therapeutic remedies based on existing classes of drugs, structurally modifying them to create new proprietary medicines. Benefits for patients include fewer side effects, greater efficacy and ease of use.

Redx Pharma's novel "Redox Switch" platform technology allows rapid assessment of new drug candidates, which can progress through development with lower risk and greater speed into clinical trials. To date, the company has achieved proof of concept across eleven different therapeutic areas.

### Red Pharma

Headquartered in Liverpool, Redx Pharma's priorities are currently in oncology and anti-infectives, both antibacterials and antivirals, with programmes being progressed through preclinical development.

Redx Pharma was the only UK biotech business supported by the Government's Regional Growth Fund, in a major round of funding at the end of 2011. Redx Pharma was awarded £5.9 million to support a project to create an Oncology Research Centre and creating 250 bioscience jobs in Liverpool. The Centre will open in April 2012.

www.redxpharma.com

#### **MEMBER'S SPOTLIGHT**

#### CHRIS NEWTON STEAM SERVICES

**ON YOUR SITE** 

#### BOILER OPERATION SAFETY & MAINTENANCE TRAINING SPECIALIST

#### **CEA APPROVED TRAINING PROVIDER**

- One day Boiler Operation INDG 436 safety awareness
- Two Day Boiler Operation INDG 436 safety and maintenance
- BOAS training and assessment for managers DipBOM and Operators CertIBO completed in one week!
- BOAS 5 year refresher courses and assessment.

Twice yearly BOAS courses and assessment held at our Llangollen training centre in March and September (ideal for those wishing to send one or two delegates).

Visit www.chrisnewtonsteamservices.co.uk for a prospectus.





Request your copies of 'INDG 436 & BG01 from: cnss54@gmail.com.
Tel: 01978 860578
Mob: 07533 619 277
5 years experience of BOAS training.

New HSE guidance notes on boiler operation: INDG 436 & BG01

BG01 recommends that operators and managers achieve the national industry standards in:

- Certified Industrial Boiler Operation (CertIBO) for boiler operators
- Diploma in Boiler Plant Operation Management (DipBOM) for managers

These qualifications form part of the Boiler Operation Accredited Scheme BOAS.

# THE CONTACT GROUP

The Contact Group is a company committed to providing the best quality products at the most competitive price. Supplying an extensive range of digital print equipment, finishing and all associated supplies we can provide a complete service to keep your business operating at its most efficient.

With many years experience of the print market The Contact Group are specialists offering a high quality service at the best price at all times. Whatever your requirements give us a call and we will be happy to help especially with regards to the new European Regulation on the Classification, Labelling and Packaging of Substances and Mixtures. The Regulation came into force across all European Union (EU) Member States on 20 January 2009 replacing the previous requirements and currently in transition.

As Executive Dealers for OKI Printing Solutions, The Contact Group supplies products which have

### the contact group

been developed and tested for full compliance and certification for the stringent BS5609 requirements and includes both the machines and the toners.

In addition OKI's branded LaserPoly label carries BS5609 approval for all chemical drum labelling applications. Weather-proof, durable and permanent, the LaserPoly label gives full flexibility to print customised labels with full conformity.

Alongside OKI's involvement, for those users requiring higher volume output, The Contact Group has developed the CGF-340, a feed system for continuous feed of the approved media together with an extensive range of media capable of being printed on OKI's LED digital printers.

For an economical solution call The Contact Group on 0845 190 2070.

#### **PANNONE SHETEAM**

### PANNONE

The Pannone SHE team has a national reputation in environmental law. Our clients include BASF, Tradebe, Chevron and Evonik Degussa.

We have 6 specialist partners with expertise in contaminated land, environmental insurance, regulatory investigations and dispute resolution.

Our particular focus is to prevent liabilities from occurring. This features throughout our services for chemical clients

- Preparing for forthcoming environmental and health & safety legislation.
- In house training on dealing with regulators, the Environmental Damage Regulations and the revised contaminated land regime.
- Strategic advice before buying or selling contaminated sites to ensure that the most suitable legal, technical and insurance solutions are considered.
- Combined environmental insurance and legal appraisal to identify gaps in your existing PL and buildings insurance policies.

We are the sole UK law partner for Groundwork's Environmental Legislation Updating Service and provide a free legal helpline for ELUS customers including Network Rail, Crown Paints and AGC Chemicals Europe.

In the event that an incident does occur, we have a 24 hour RAIDS helpline to ensure that your employees and managers say and do the right things before any interviews with the HSE and EA.

Quotes from Chambers and Legal 500 - "The best in Manchester for environmental issues and climate change action". "Acclaimed authority on contaminated land in the North West".

Pannone is the largest single site law firm in the NW with 300 lawyers and offices in Manchester, Liverpool and London.

Please contact <u>keith.davidson@pannnone.co.uk</u> in respect of any environmental law query.

## XENON TECHNICAL SERVICES LIMITED

Xenon Technical Services is the chemical industry's latest detective agency.

The recently launched waste management company specialises in identifying and safely dealing with unmarked materials which could be hazardous.

Chief chemical sleuth is the firm's managing director Dr Louise Womack whose PhD in chemistry backed by 15 years in the business has qualified her for the task.

"Much of it comes from the general public and left at waste sites or perhaps a pharmacy" she explained. They might have had it for decades and finally decided to dispose of it.

"It is rather like detective work but I have the experience and expertise to identify pretty much anything put before me and I can then decide the best way to both transport and dispose of the material."

Dr Womack – a fully qualified Dangerous Goods Safety Advisor - only launched her Chester-based company last year but already boasts Flintshire County Council and major medical equipment manufacturer Smiths Medical as clients.



Technical Services
Limited

Xenon uses a holistic approach to dealing with waste management. The identification, labelling, securing, tagging and transport of material is carried out to the highest level but with her experience Dr Womack is also able to offer her clients advice to make their operations more streamlined, safer and more cost effective, potentially saving them thousands of pounds a year.

"I am effectively an unpaid consultant but when I see where something can be improved I will always offer suggestions. In the end it makes my job easier", she explained.

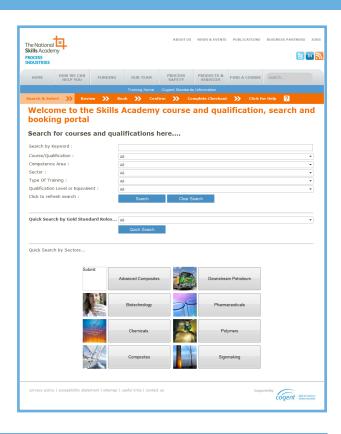
Xenon offers a full range of waste management services including free site audits, plastic and paper recycling, industrial cleaning and jetting, interceptors and septic tanks, and as a total independent can always offer the best value available, whatever the problem.

For further information: <u>www.xenon.org.uk</u>.

#### NEW COURSE BOOKING FACILITY NOW AVAILABLE ON THE SKILLS ACADEMY WEBSITE

Did you know that you can now search and book courses, qualifications and training through the Skills Academy website? This new facility allows you to search by sector, qualification type or area of Gold Standard competence.

Philip Jones, CEO the Skills Academy says, "the internet plays a key role when it comes to finding the right skills and training solutions, especially so for individuals or employers researching courses and qualifications. We hope that the new enhancements will give users more choice around training and development... the site is the a perfect shop window for users looking for quality assured training providers who have successfully received the Skills Academy's quality kite mark."



If you have any questions please do not hesitate to contact on 0845 607 0140 or email <u>E.Luetchford@process.nsacademy.co.uk</u>

#### COGENT SSC APPOINTS STEPHEN ROSEVEAR AS NEW DIRECTOR OF RESEARCH & POLICY



Dr Stephen Rosevear has joined Cogent, the Sector Skills Council for the science-based industries, as Director of Research & Policy.

Prior to joining Cogent, Stephen was HMRC's chief analyst on the corporate real estate market, undertaking tax modeling and policy development for Treasury and Revenue ministeries.

Stephen has worked as an economist and analyst in four Government departments, as well as advising both the private and public sector in a leading international economic consultancy.

During his career, Stephen has briefed Cabinet Committees and Secretaries of State on regeneration and regional policy, and advised ministers on labour market reform.

Commenting on his appointment, Stephen said: "Joining Cogent is an exciting challenge at an exciting

time. I'm looking forward to working with the team to ensure robust labour market information and skills intelligence to support the sector in making skills investments that continue to drive up its capacity and capability."

Joanna Woolf, Cogent CEO said: "Stephen brings to Cogent a breadth of experience in economics, labour markets and in analysing complex information so that it intelligently informs policy. We are delighted that he will be directing our research programme and supporting our strategic planning and employer-led skills solutions."

Stephen has also had spells with the Manufacturing Institute, and as an academic at the London School of Economics and the University of Warwick.

Stephen holds a PhD in Regional Economics and Industrial Policy from the University of Bristol.

### SUSTAINABLE DEVELOPMENT



#### INTRODUCING THE COMMERCIAL OFFICERS



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#### SUSTAINABLE DEVELOPMENT



# ... LET PREPARATION MEET OPPORTUNITY

This summer's Olympics is set to focus the eyes of the world on Britain. Not only does this represent a sporting spectacle, but also a chance for companies across the globe to interact and do business here in the UK.

Joining UK Trade & Investment's British Business Club (www.britishbusinessclub.org) is an excellent way for companies to get involved in the networking opportunities, conferences, summits, seminars and face- to- face meetings that will be organised in the run up to and during the Games.

2012 has recently also welcomed in the Chinese year of the dragon - considered to be a very successful year for business and perhaps an exciting omen for UK companies seeking to export to China in the next 12 months.

Whilst Olympic activity and a year of luck will undoubtedly be a bonus there is a more bespoke and proactive service available for North West chemical companies looking to increase their sales from outside the UK. Take a look at these photos. They represent just some of the UKTI Chemical Commercial Officers, based within the British Embassies, Consulates and High Commissions overseas; ready to assist you with access to business opportunities in their country.

From gathering information on the competitive and regulatory landscape to assistance finding agents, distributors or strategic alliance partners, from organising networking receptions or product launches to helping with your visit itinerary or offering a meeting room, the Commercial Teams will assist where they can via the UKTI Overseas Market Introduction Service.

UKTI operates in 163 locations, in 97 countries, covering 98 per cent of the GDP....so, of course, there are a lot more Commercial Officers to introduce than space in this edition of Flements allows.



#### SUSTAINABLE DEVELOPMENT

# SAVING ON ENERGY AND WASTE

### **Envirolink**

Over 20% of the energy consumed by UK industries every year – around £4 billion worth – is used by the chemicals industry. For some of the most energy intensive chemicals companies, the price of energy accounts for up to 30% of their total costs\*.

The upshot is that savings on energy hold huge potential for chemicals companies, as well as other energy intensive industries.

At a recent event in Warrington, Jim Steele of Tata Chemicals explained that the company has put employees at the heart of its drive for energy efficiency through a practical plan to engage them in cutting energy costs.

The conference also heard how air filter specialists Camfill Farr had developed a wide ranging plan for reducing energy use at its award winning site in Lancashire. Toyota UK provided insights into its success in developing sustainable manufacturing. Case studies from VPhase, Air Energy Management and MJ Lighting highlighted energy saving opportunities in power management, compressed air efficiencies and lighting.

The event was organised by Warrington based Envirolink, which supports companies in the environmental and low carbon sector.

Envirolink's chief executive, Nick Storer, said: "There is a real appetite for reducing energy and waste within businesses, but more needs to be done to help companies understand how to get to grips with it."

"Once businesses have found the best ways for them to make savings on energy and waste, the return on investment is usually very attractive."

For more information about Envirolink visit www. envirolink.co.uk or call 01925 813200.

\*http://www.cia.org.uk/Policyissues/Energy.aspx

#### **INNOVATION**

# THINK YOU PRODUCE CHEMICALS IN A SAFEWAY?



**GREEN CHEMISTRY HAS MANY BENEFITS.** 

If you could produce greener, more sustainable chemicals or chemical products, reduce their environmental or health impacts and reduce your costs. You would... wouldn't you?

When people talk about being "green" today, they automatically think of being "environmentally friendly." However If you applied the principals of green chemistry to your business, you could potentially improve efficiency, reduce waste and produce safer chemicals for your customers.

C-Tech Innovation, located in Capenhurst, has recently been awarded a share of £1.8m funding as part of a Technology Strategy Board initiative. The project will integrate all phases of bioprocess development from catalyst production, to process design, through to highly efficient small footprint manufacture of high value products.

The project combines novel reactor design with high pressure technology and will contribute to a step change in the UK chemical industry, by addressing key process intensification issues currently hindering the development of a sustainable and competitive high-value chemical manufacturing sector. High value chemical products and processes essential to the pharmaceutical, speciality and fine chemical sectors will be targeted.

The positive environmental impact could be massive with reductions in the amount of carbon dioxide released into the atmosphere. Efficiencies and cost savings come largely from reduced use of raw materials and significant cuts in energy use.

Output from the study, led by C-Tech Innovation, will determine process limiting factors and directly improve product isolation. Formal Life Cycle Analysis will provide an objective evaluation of the efficiency improvements gained and will involve economic aspects of the carbon footprint enabling an estimation of 'carbon added' and 'value added' at each stage of manufacture and use.

For more information on C-Tech Innovation or the project call +44 (0) 151 347 2900, email as <a href="mailto:info@">info@</a> ctechinnovation.com or visit www.ctechinnovation.com









# THEWINNING FORMULA!

Chemicals Northwest's 3rd annual awards dinner took place on 1st March at the Imperial War Museum North, Manchester. The event was a sell out success which saw nearly 250 people, including local MP's and the Lord Mayor of Manchester in attendance. The awards showcased what a strong, dynamic and resilient industry we still have in the region, despite all of the economic and other challenges faced by the sector over recent years.

We would particularly like to thank those who entered the awards, for demonstrating their commitment and capability to; innovation, sustainability and the sector and region as a whole. We would also like to thank those who supported the event itself, whether to bring clients, thank staff or to generally network and enjoy an evening of success stories and awards.

Lastly, but certainly not least, we thank our sponsors, without their direct support and enthusiasm it would not have been possible to hold the event and to have acknowledged and celebrated the achievements of the chemicals sector in the region and beyond.

#### THE IMAGE AWARD FOR CORPORATE SOCIAL RESPONSIBILITY/ RESPONSIBLE CARE

The judging panel were impressed with Multisol's commitment to the corporate social responsibility agenda, their continued engagement with the community, schools and higher education and promotion of the sector Image.

Karl Shone, Technical Development Manager at Multisol said: "At Multisol Group, we firmly believe that we, and all chemical companies, have a part to play in ensuring that the image and reputation of the industry prospers in the future. To be rewarded by Chemicals Northwest for our activity in this area makes it all the more satisfying."

Awarded to:





Congratulations to our shortlisted companies: Hertel UK, Samplerite Ltd and Solvay Intetrox Ltd.

#### THE INNOVATION AWARD FOR AN INNOVATIVE PRODUCT OR SERVICE

Byotrol won this award because the judges were particularly impressed with how well Byotrol had managed to find innovative uses for existing materials and developed a wide range of applications.

Gary Millar, CEO, Byotrol said: "I am thrilled that Byotrol has received this award and we welcome this recognition by respected experts in our own industry. The uniqueness of Byotrol's product teamed with the support and facilities available at Daresbury SIC have both played a key role in cementing the quality and sustainability of our business."

Sponsored by:



Awarded to:





MacDermid Offshore Solutions were also highly commended for their entry in this category; the judges were impressed with both the innovation and sustainable benefits for both manufacturer and end user of the product entered.

Congratulations to our shortlisted companies: C-Tech Innovation, The University of Bolton, Tata Chemicals Europe Ltd, Solvay Interox Ltd / ACAL Energy Ltd, MacDermid Offshore Solutions.

### THE SUSTAINABILITY AWARD

#### FOR MANUFACTURING EXCELLENCE OR ENVIRONMENTAL TECHNOLOGY

Solvay and Acal jointly won this award with the judges being impressed by the level in which Solvay and Acal supports the use of sustainable materials, the entry showed a clear collaboration and partnership model with the product having a wide market potential.

Wayne Allen, Technical Manager, Solvay Interox said: "The teams at Solvay Interox and ACAL Energy worked extremely hard to deliver a project that would demonstrate a number of practical applications for fuel cell technology. Winning this Sustainability Award is a fantastic endorsement of

Sponsored by:



Awarded to:







both Solvay's proactive approach to sustainability and ACAL's world-beating fuel cell systems."

Tata Chemicals were also highly commended in this category, the judges noted that; Tata had, a clear commitment to continuous improvement and had demonstrated the reduced energy and environmental impacts of the process.

Congratulations to our shortlisted companies: Tata Chemicals Europe Ltd, C-Tech Innovationa and MacDermid Offshore Solutions.

#### SERVICE BUSINESS OF THE YEAR

ITAC- STFC won this award because the judges identified with ITAC's high rate of success, excellent levels of support for the SME agenda and their committed contribution to the sector and the region.

Paul Vernon, Head of New Business Opportunities, STFC, said: "We are very proud to have picked up this award and I am thrilled that I-TAC's achievements have been recognised in this way. Less than three years since its launch, I-TAC has made a real stepchange with the unique service it provides to its customers, attracting businesses from across the UK and from overseas, a number of which have now relocated to Daresbury SIC where they can continue to grow and expand."

SampleRite were also highly commended in this category, the judges thought SampleRite had a unique

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Awarded to:



Innovations Technology Access Centre



service offering, were sector focused and showed good understanding of the impacts of regulation and control issues on the sector.

Congratulations to our shortlisted companies: Samplerite Ltd, ABB Consulting, The Galbraith Muir Consultancy and Sabisu Ltd.

#### MANUFACTURING BUSINESS OF THE YEAR

Ames Goldsmith won this award by impressing the judges with their overall capabilities. The judges thought Ames Goldsmith were a fine example of what an SME can achieve with a business plan, demonstrated growth achievement as well as a clear commitment to the sector and the region.

Rob Garrett, Plant Manager, Ames Goldsmith UK said: "Ames Goldsmith is a small business and our achievements are always a team effort. To be recognised in this way for the work we're doing is fantastic for everyone in the business."

Sponsored by:

Awarded to:







Congratulations to our shortlisted companies: Multisol Group Ltd, John Hogg Technical Solutions Ltd and Texchem UK Ltd.

#### INTERNATIONAL TRADE AWARD

The judges were impressed with John Hogg being a great example of the export business model with particular commitment to R&D and adding value.

Robert Webb, MD, John Hogg Technical Solutions Ltd said: "Export has been a focus for our business over the last 20 years and it's a pleasure to have our efforts endorsed by Chemicals Northwest with this Award."

Awarded to:





Congratulations to our shortlisted companies: Texchem UK Ltd and Ames Goldsmith UK Ltd.

### SPECIAL RECOGNITION CHEMICAL'S NORTH WEST CHAIRMAN'S

This award acknowledged a strong regional and sector commitment. Recognising: - growth, inward investment, continuous improvement, a strategic supply chain position and operating on both a global and local level. The winner of the special award went to Tata Chemicals Europe Limited.

John Ferrari, Engineering Manager, Tata Chemicals Europe said: "We're thrilled to have been highly commended in the Sustainability Category and really proud to receive the Chairman's Special Award.

#### Awarded to:



"Tata Chemicals Europe, and its predecessors, have been an important part of the North West chemical sector for the last 135 years and we're looking forward to continuing to make a significant contribution well into the next 100 years."



#### LOCALTEENAGERS IMPRESS NUCLEAR EXPERTS



Wirral Grammar School for Boys and Christleton High School proved they have what it takes to 'Make It' in the nuclear energy sector by taking home coveted trophies at a recent 'Make It' Enterprising Challenge.

The event challenged 13 and 14-year-old boys and girls from eleven schools across Chester, Merseyside and the Wirral to form their own mini-manufacturing businesses and compete to win a contract from URENCO who produce enriched Uranium - or HEX - which enables power stations around the world to generate electricity.

The event was a collaboration between URENCO and The Manufacturing Institute's Make It campaign, designed to attract the brightest young people into manufacturing by highlighting the wide range of career opportunities available in their local area.

Nicola Crowther, Make It Campaign Manager, said: "Modern manufacturing is about innovation, creativity and smart thinking. By working with URENCO we are not only helping to dispel negative myths about manufacturing, but also inspire a future generation of young talent."

Make It recently celebrated its 5<sup>th</sup> birthday with the exciting news that over 30,000 young people and teachers across the Northwest and North Wales have

participated in events and enterprise challenges. Evaluation also shows that young people are now twice as likely to consider a career in manufacturing as a result of attending a challenge.

If you would like more information on how your business could help to inspire the next generation of manufacturers then please contact Nicola Crowther at The Manufacturing Institute on 0161 875 2515 or nicolac@manufacturinginstitute.co.uk



#### **EVENTS**

#### CALENDAR JANUARY - MARCH 2012

24th April: Chemical Elements - Occupational Health. Heath Business

Park, Runcorn

9th May: CNW Breakfast Networking. Heath Business Park, Runcorn.

24th May: Chemical Elements - Awards Best Practice Dissemination. Heath Business Park, Runcorn.

19th June: Chemical Elements. Venue TBC.



#### BREAKFAST NETWORKING-A SUCCESSFUL INGREDIENT!

Whilst we have not held our Chemical Elements events, though December and January due to holiday and year end commitments from businesses, our bimonthly breakfast networking goes from strength to strength. With numbers steadily increasing over the year the January event was attended by nearly 60 people. We are receiving excellent feedback with comments being made that people are securing some good contacts and business opportunities from coming along to the networking.

The event in November included short presentations from the National Skills Academy for Process Industries and RW Legal, one of our local legal businesses.

Liam Moran from the National Skills Academy Process Industries (NSAPI) spoke about process safety leadership and the training programme run by NSAPI as a result of industry feedback on the subject. Rachel Wilkinson from RW legal spoke about how to actively manage legal risk in business and gave a few quick practical





examples of risk avoidance measures. Duncan Simcock from Chemicals Northwest reminded the people present about the Chemicals Northwest Awards. Which you can read more about in on pages 11-14 of this newsletter.

The event on 25th January followed a similar format with plenty of time for networking and connecting, interspersed with 3 short informal presentations. Karl Shone from Multisol spoke about winning the European Solvent Industry Group (ESIG) Product Stewardship Award and the work that Multisol do with local schools on the Chemistry with Cabbage programme. Jayne Wilson from the Princes Trust Merseyside spoke about an initiative they run with local businesses by giving them £500 to turn into £5000 for the charity. Martin Morlidge from Science and Technology Facilities Council (STFC) spoke about the Innovation Voucher Scheme which offers £4000 of funding for SME's using STFC.

We would like to see some more of our manufacturing companies at the breakfast events so please try and spare an hour or so to come along. As this newsletter goes to press the 28th March networking event will have taken place, if you missed it, try to get to our next event which will be taking place on 9th May. For further details please go to http://www.chemicalsnorthwest.org.uk/events/ or contact Alex Heys alex.heys@chemicalsnorthwest.org.uk to be added to our mailing list.



- Free entry to our Chemical Elements and Networking events and an opportunity to present or exhibit.
- A member spotlight in the CNW newsletter and opportunities to contribute articles.
- Access to CNW user groups and an opportunity to support the development of more groups.
- A web page on the Chemicals Northwest website.
- A free listing in the sector directory which is a yearly publication.
- Reduced rates for other events and courses, including; RSC Essential Skills Management and CNW's Annual Dinner.
- Access to the Chemicals Northwest Buyers' Club on a no savings, no fee basis.
- Discounts and special rates for professional services, such as recruitment and insurance.
- Plus many more benefits.

FOR MORE DETAILS OR A DISCUSSION CONTACT:

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